

Message Text

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ACTION ARA-20

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E.O. 11652: N/A

TAGS: EAID, EIND

SUBJ: ANDEAN PACT:PROPOSAL FOR U.S. ASSISTANCE

REF: (A) STATE 235688, (B) LIMA 8471

1. SUMMARY. ARA/LA RECOMMENDATION ON ASSISTANCE PROPOSAL FITS IN WELL WITH PRESENT NEEDS, CONSIDERING LIMITATION OF TIME FOR PROJECT DEVELOPMENT FOR CURRENT FISCAL YEAR. PROGRAM VERY WELL RECEIVED IN JUNTA AND CAF, ALTHOUGH FULLMER DISCUSSED IT ONLY IN PRELIMINARY WAY AND WITHOUT IMPLYING COMMITMENT. SEMINAR IN U.S. COULD BE SCHEDULED FOR PETROCHEMICAL INDUSTRY FOR LATE APRIL OR FOR MAY. REGARDING TECHNICAL ASSISTANCE, U.S. CONTRACTORS NEEDED IN PHARMO-CHEMICALS, GLASS AND ELECTRONICS, POSSIBLY ALSO IN OTHER INDUSTRIES. END SUMMARY.

2. TECHNICAL ORIENTATION. ALREADY APPROVED METALWORKING INDUSTRY SECTORAL PROGRAM DOES NOT LEND ITSELF VERY WELL AS TOPIC FOR SEMINAR IN THE U.S. AS SOON AS SECOND PART OF THIS PROGRAM APPROVED, INCLUDING ASSIGNMENTS FOR VENEZUELA, SEMINAR WILL BE MORE USEFUL. FOLLOWING FACTORS POINT TO PETROCHEMICAL INDUSTRY AS BEST CHOICE FOR FIRST SEMINAR. REPORT BY U.S. CONTRACTOR BARRETT DUFF WILL BE AVAILABLE BY LATE JANUARY, WITH JUNTA ENDORSEMENT, FOR MAILING OT U.S. COMPANIES. THIS WILL BRIEF U.S. INDUSTRY ON SCOPE AND PURPOSE OF SECTORAL PROGRAM IN ADVANCE OF SEMINAR. FURTHER-MORE, PETROCHEMICAL INDUSTRY WOULD BE VERY TIMELY TOPIC FOR UNCLASSIFIED

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SEMINAR AND ALSO HAS VERY HIGH PRIORITY IN ANDEAN PACT.

3. JUNTA IS OF OPINION THAT IT WOULD BE VERY USEFUL TO EXPLORE MEMBER COUNTRY ATTITUDES ON GENERAL PETROLEUM POLICIES IN PREPARATION FOR SEMINAR. AWARE OF LARGE INVESTMENTS NEEDED IN PETROCHEMICAL PROGRAMS, JUNTA FEELS THAT MEMBER COUNTRIES WOULD VIEW SEMINAR AS GOOD OPPORTUNITY FOR CANDID EXCHANGE OF IDEAS WITH U.S. INDUSTRY.

4. TECHNICAL ASSISTANCE. JUNTA IS ADVANCING STUDIES FOR DIVERSE SECTORAL PROGRAMS. IT WOULD LIKE U.S. CONTRACTORS TO ANALYZE SOME OF THE TENTATIVE PROGRAM PROPOSALS AND PROVIDE TECHNICAL ADVICE. COLLABORATION OF BARRETT DUFF IN PETROCHEMICALS IS EXAMPLE OF EXCELLENT AND HIGHLY VALUED U.S. TECHNICAL ASSISTANCE. ALREADY IDENTIFIED ARE NEEDS IN PHARMO-CHEMICAL, GLASS AND ELECTRONICS INDUSTRIES. VERY FRUITFUL COOPERATION COULD ALSO BE DEVELOPED IN TECHNOLOGY FIELD (REFTEL B), BUT MAY BE PREMATURE FOR CONSIDERATION IN FY 74 PROGRAM.

5. TDY ASSISTANCE FROM LA/DR URGENTLY REQUESTED FOR PROJECT PREPARATION, PREFERABLY BY MIDDLE OF JANUARY. MISSION HOPES TO HAVE FIRST U.S. TECHNICIAN AT JUNTA BY MARCH.
BELCHER

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